Management Organisation and Behaviour (MB-101)

FAQ's

Unit 1

- 1. Evolution of management thoughts (also study Administrative theory and Hawthorne's experiment in detail)
- 2. "Management is a series of continuous interrelated functions". Comment.
- 3. Define Management. What do you understand by the concept of management? Explain about various functions of management and management process.
- 4. Describe the 3-D model of Managerial Behaviour.

Unit 2

- 1. Describe Decision making and explain the approaches to decision making (Decision making under Bounded Rationality, Certainty, Uncertainty, Risk, Conflict).
- 2. Explain Models of Decision Making (Open and Closed Decision making models).
- 3. Types of Organization structure / Organization design and difference between Organization structure and organizational design.

Unit 3

- 1. What is Perception? Analyse the factors affecting perception. Describe the process of perception.
- 2. Big 5 personality traits
- 3. Transactional Analysis and Johari Window
- 4. All Motivation Theories.(Very important)
 (Maslow's Hierarchy, Herzbeg's two factor theory, ERG theory, McClelland's Theory of Needs, Adam's Equity and VIE theory very frequently repeated)
- 5. Cognitive Dissonance, Classical, Operant and Reinforcement Conditioning

Unit 4

- 1. All Leadership theories (very Important)
 - (a) Managerial Grid, b) Hersey Blanchard's Situational theory, c) Path Goal theory and d) Fiedler's contingency theory very frequently repeated) only once Vroom's Decision Tree Approach to Leadership has come
- 2. Define Conflict and types. Explain the causes and consequences of conflict. What are the measures to prevent conflicts in an organization?
- 3. Explain the stages in group development.
- 4. Conflict Resolution models (Pondy and Thomas Kilmann)

Unit 5

- 1. Discuss the general principles of effective communication in an organization and Explain communication process and modes of communication.
- 2. What do you mean by stress? Identify the reasons for stress and suggest measures to prevent or reduce stress.
- 3. What is organizational change? Why do people resist change? Suggest ways and means to manage change.
- 4. Distinguish Organizational Culture from Organizational Climate. Explain the factors affecting organization culture.
- 5. Explain the emerging aspects of OB with latest corporate examples.